



## COMPANY PROFILE

Efficient Engineering Solutions

# Sugimat

Sugimat is a family company with more than 40 years of experience in heat generation and specialized in the development of custom projects.

We are dedicated to the design, manufacture and installation of turnkey energy solutions with steam, hot and overheated water, molten salts, gas generation and thermal oil boilers through the use of renewable energies and fossil fuels.

We have more than 3,000 installations distributed throughout different countries in such diverse sectors as chemical, solar thermal and biomass.

## » Hallmarks

### CUSTOMER CARE

Our commitment is reflected in everything we do. We listen to the needs of the customers and work to find the best solution tailored to your needs.

### QUALITY

We stand up to control procedures to meet quality standards.

- ISO 9001/2015
- Asme U, S and R Stamp
- Pressure Equipment Directive 2014/68/EU

### INNOVATION

In Sugimat we have an R&D&i Department with more than 20 engineers and a laboratory to perform the necessary technical combustion tests.

# VERTICAL INTEGRATION

CUSTOM-MADE PROJECTS  
ADAPTED TO EACH CLIENT



DESIGN, MANUFACTURE  
AND INSTALLATION



TURNKEY



**+40**

*years of Know-how*

**+3.000**

*references  
sold*

**28**

*differeents  
countries*

***Sugimat  
facts***

**100**

*employees at  
your disposal*

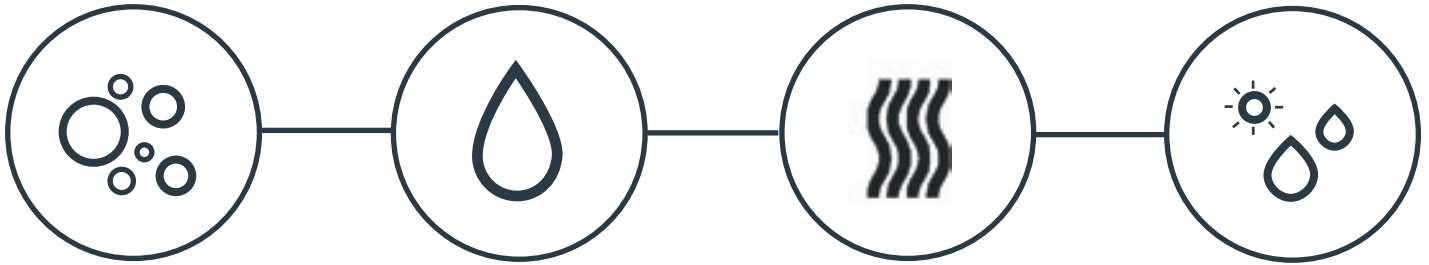
**10**

*internacionals  
offices*

**20.000**

*square meters  
of facilities*

# Fluids



Salts / 550°

Oil / 400°

Steam / 450°

Water / 180°

## » Fuels

### FOSSIL

- Gas
- Diesel oil
- Fuel-oil
- Coal

### WASTE-TO-ENERGY

- Sewage sludge
- RDF
- Wood grade C / D
- Meat flours
- Cereal straw
- Chicken manure
- Cow and pig manure

### BIOMASS

- Dust
- MDF
- Pine Bark
- Poplar
- Chips
- Shavings
- Pruning waste
- Cotton waste
- Rice husk
- Wood pellet
- Straw
- Marc
- Olive marc
- Olive stones

# Post-sales

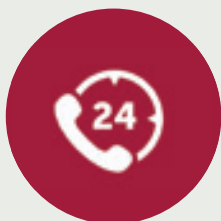
- Custom study
- Custom design of the client
- On-site, remote or telephone technical support
- Attention 365 days a year
- Customized after-sales services
- Certified quality

24/7

6



What is our response  
to breakdowns?



24/7 telephone  
assistance



On-site  
technical support



Remote technical  
assistance



Customer  
satisfaction

# Sugimat worldwide



- 10 International offices
- 28 installations around the world

# Customers



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INTERNATIONAL OFFICES	
Estonia ☒	<a href="mailto:sales.estonia@sugimat.com">sales.estonia@sugimat.com</a>
France ☒	<a href="mailto:sales.france@sugimat.com">sales.france@sugimat.com</a>
Germany ☒	<a href="mailto:sales.germany@sugimat.com">sales.germany@sugimat.com</a>
Italy ☒	<a href="mailto:sales.italy@sugimat.com">sales.italy@sugimat.com</a>
Poland ☒	<a href="mailto:sales.poland@sugimat.com">sales.poland@sugimat.com</a>
Portugal ☒	<a href="mailto:sales.portugal@sugimat.com">sales.portugal@sugimat.com</a>
Russia ☒	<a href="mailto:sales.uk@sugimat.com">sales.uk@sugimat.com</a>
UK ☒	<a href="mailto:sales.russia@sugimat.com">sales.russia@sugimat.com</a>
USA ☒	<a href="mailto:sales.usa@sugimat.com">sales.usa@sugimat.com</a>



### HEADQUARTERS (SPAIN)

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